



John Lamy

Areas of Expertise

- Process for Getting Results

Helping you get results is my *primary focus*. I also have proficiency in these disciplines, to support getting results:

- Strategy
- R&D
- Quality & Six Sigma
- Project Management
- Alignment of the team to do amazing things

Clients are talking

“John led our team through the total redesign of our Product Development Process, one of our most critical activities. I enthusiastically recommend John.” --CEO, mid-sized technology company

“John entered our company as a short-term problem solver, but he became a long-term asset. His guidance and counseling were indispensable.” – Managing VP, automotive components manufacturer

“John has an impressive depth of experience and knowledge in technology and business management. I recommend John without any reservations.” --Dean, School of Engineering

Sometimes we all just need a little help.

Maybe there's a persistent, pernicious *gremlin* running around your organization, leaving a trail of shortfall, failure and frustration. You've been chasing him for a long time, but you just can't quite dispatch him.

Or maybe you *struggle* to get the results you know you're capable of.

I help people in these situations. I'm a trusted advisor, a confidant, and an experienced friend with expertise in a range of disciplines.

Experience

- 25 years with Hewlett-Packard in Silicon Valley. Over those years I was privileged to learn, from the inside, how the big guys do it.
 - 20 years as manager of a Research & Development lab, designing electronic instruments for the cellular, radar, and radio/television industries.
 - 3 years as Quality Manager for three divisions of HP, implementing Lean Six Sigma practices.
 - 2 years as Manufacturing Engineering Manager for a semiconductor fab.
- Management Consulting since 1995, with consulting firms, and as a solo practitioner. About 50 client engagements over that time.
- Pro-bono coaching of startups with a regional economic development team.
- Co-Executive Director of a sustainability-focused nonprofit.

Education

- MBA, Cornell University. Focus on Strategy and Finance.
- BS Electrical Engineering, MIT. Focus on electronic design.